

CRY CANNOT BE HUSHED

Real Estate Men Demanding Good Roads in No Uncertain Tones.

WILL INCREASE VALUES

Belief Grows That Davis Monument Will be Located in Lee District.

No matter before the public in a long time is so appealing to the attention of the great mass of people as the movement to get better country roads. Interest—that is, pecuniary and personal interest—in this activity is great. Every one is affected, whether he lives in city or country—whether he rides or walks. The prosperity of the land is wrapped up in the question.

The real estate men of the State are throwing every resource to the movement, and at the recent meeting of the Virginia Real Estate Association, held in this city, "Good Roads" was the burden of the discussion. A demand for better highways was raised, which will never cease until the effort bears the right kind of fruit—at least, that is what the real estate men say of it.

One of the most interesting addresses delivered before the Real Estate Association was that of Mr. H. B. Smith, Jr., member of the National Good Roads Association. Mr. Smith said in part:

"Sitting behind a good team and seated beside a prospective buyer and seller, and spinning along over a good road, how much more exuberant are the spirits of both; and how much brighter and exhilarating is the air and the passing rural scenery; and, does it not seem reasonable, that, under these conditions, the agent is enabled to make a much more convincing argument on all points raised than when, dragging through mud holes, hub deep, and working your passage at a snail's pace, over impassable roads at this odd busy season, and how much greater would be the chances of consummating a sale. We must awake to the facts that our business is not a mere struggle for existence in the same old-fashioned way as we are working to draw immigration from, as is evinced by the following quotation from an editorial in the 'Breeders' Gazette' of January 27, 1904, entitled 'The Hegira to the South and South-west.'"

Nothing for Highways. Speaking of what the national government has done for the farmers, Mr. Smith said:

"It has established agricultural colleges, experiment stations, made the head of the bureau of agriculture a Cabinet officer, created free rural mail delivery in certain sections, but, after showing a man how to double the products of his farm, it has left him unable to market the produce he has created, because of the bad condition of wagon roads. As a number of States have believed it wise to aid in the building of roads, would it not be wise and right for the United States government to do so also, and to aid the farmer, just as it has aided commerce and the cities?"

"There can be but one answer to this question and it is—No. A good road enables a farmer to haul his produce to market the year 'round, and to haul when it is wet and he can't plow. He thus can get a better price—he can haul twice the usual load in less time. It saves wear and tear on wagons, team and temper. The children can always go to school. A man buying a farm will pay more for it on a good road than on a poor one."

OUTLOOK NOT BRIGHT. The outlook for public auction sales during the coming week is not particularly bright. Few sales so far have been advertised. All of the real estate men are doing some trading privately. Lee District is the scene of greatest activity, sales as well as in building. The demand for property in the West End continues good, but firm and healthy. It is the opinion of a great many that the Jefferson Davis monument must, almost of necessity, be located in this section, very probably beyond the Lee monument. The confident belief in this will have the effect of keeping up and even increasing the value of all of this property.

Property Transfers.

Richmond: D. Carmel and wife to Wm. H. Brooks, 18 feet on north side Leigh Street, 178 feet west of Kinney, \$1,150.

Henrico: J. Thompson Brown and Le Roy B. and their wives to Ella V. Martin, 82 feet on west side Auburn Avenue, 154 feet south of Grove, 100 feet on south side of Brookland District School Board to Florence Blooming, lots 4, 5 and 6 in block 9, Brookland Park.

Sam Fenchel and wife to Johanna Fenchel, 14-1/2 feet on Mechanicsville Turnpike, southeast corner O Street, subject to deeds of trust of \$2,250.32; \$1.

H. A. Hilbush and wife to Hux B. Alexander, John H. Raney and John McMillan, 316 acres on Varina road, 8 miles from Richmond, \$5,500.

Humphrey Glaze, Sr. to Elvina E. Glaze, his wife, 27-1/2 acres on Williamsburg road, 131 acres 7 miles from Richmond, and 23 lots in Highland Springs, \$5.

J. S. Moser and wife to P. Henry Pochler, 30 feet on south side Park Avenue, 150 feet east of Sheppard Street, \$50.

Eleazar L. and A. W. Smith to Annie H. Halsey, 21 feet on south side Floyd Avenue, 28 feet from Park Street, \$75.

J. F. Welcomes the trustees to Ella V. wife of J. O. Martin, 60 feet on Grove Avenue, southwest corner Auburn, \$1,050.

REAL ESTATE.

In New and Larger Quarters.

Sutton & Co.

have removed to No. 16 North Ninth Street, where they will be glad to serve their friends and the public.

Real Estate

and always have large sums of money on hand to lend on city and good farm property.

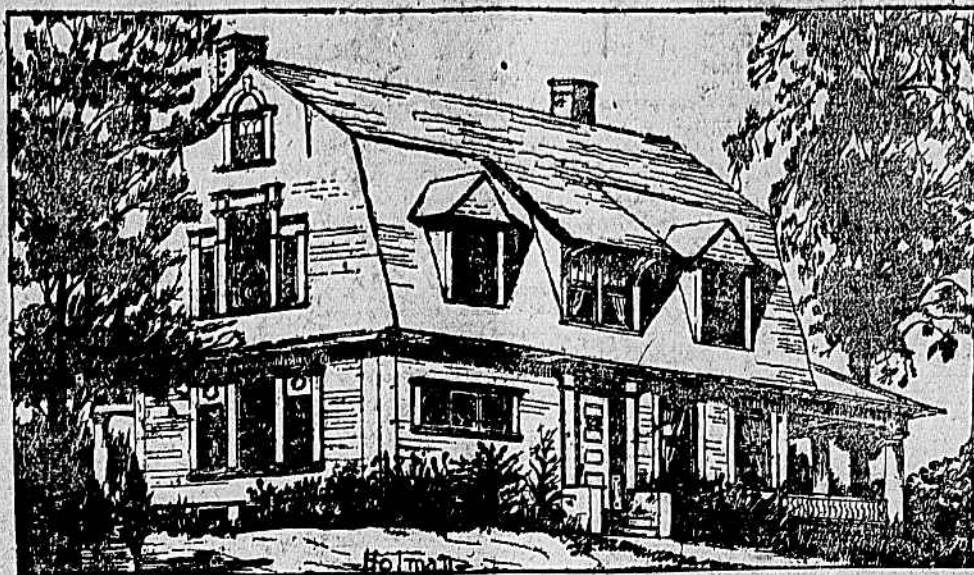
Give Them a Call.

McVEIGH & GLINN
MAKES A SPECIALTY OF COLLECTION OF RENTS. Place your account with them.

\$7,500 WILL BUY ONE OF THE best bargains in a dwelling on Grace, near Shafter Street. Call on J. B. ELAM & CO., 113 Main Street.

Every American's House Is His Castle. Own Your Own Home and be a King.

A QUANT GAMBREL HOUSE COSTING \$3,600.



REAL ESTATE.

REAL ESTATE—For Sale.

McVEIGH & GLINN

CAN BELL FOR \$1,200 Frame dwlg., 1014 St., nr. Clay, Rental \$100.
\$1,000 Brick dwlg., 6th St., nr. Baker, Rental \$100.
\$1,000 Brick dwlg., Mayo St., nr. Broad, Rental \$100.
\$1,000 Frame dwlg., Brook Ave. and Danes, Rental \$100.
\$1,000 Frame dwlg., Clay St., nr. 27th, Rental \$100.
\$1,000 Frame dwlg., Chaffin St., nr. Reservoir, Rental \$100.
\$1,000 Frame dwlg., 23d and Carrington Sts., Rental \$100.
\$1,000 Brick dwlg., 10th St., nr. Leigh, Rental \$100.
\$1,000 Central brick, good renter, Rental \$250.
\$1,000 1/2 St., nr. Clay, 12 rooms, Rental \$100.
\$6,000 Brick dwlg., 6 rooms, Rental \$500.

Farms, Mills, &c., For Sale.

GEO. E. CRAWFORD & CO.

Catalogues Free. 808 E. Main.

FOR SALE.

AN ELEGANT RESIDENCE ON Franklin Street near Fourth; well suited for a physician.
H. SELDON TAYLOR & CO., 8 North Eleventh Street.

\$3,000 BRICK DWELLING NEAR Twenty-eighth and Marshall; 7 rooms, modern.

\$2,200 BRICK DWELLING, SEVEN rooms, Graco Street, near Twenty-sixth Street.

\$3,500 CENTRALLY LOCATED frame dwelling, 9 rooms, modern improvements. Rent \$85 per ann.

\$5,000 NEW 3-ROOM MODERN brick dwelling on Clay Street, near Second Street; splendid condition.

\$6,250 VERY HANDSOME, NEW, modern residence near Lee Monument; every possible convenience; immediate possession.

\$6,500 WILL GET TWO MODERN brick dwellings, 6 rooms each; every comfort and convenience; Lee District.

We have others, if none of these suit. Inquiries invite.

HARRISON & GRANT, No. 9 North Eleventh Street.

FOR SALE.

DESIRABLE DWELLING OF TEN rooms on Clay Street near Third Street, owner desiring housekeeping. A nice home at a bargain price.

McVEIGH & GLINN.

FOR SALE.

10 ACRES, ALL CLEARED LAND; 8-room house and all necessary outbuildings; good well and running stream; 3-4 of a mile from the city. A nice truck farm. Price \$1,750.

10 ACRES ON THE R. F. & P. RY., about 6 miles from the city; good 8-room house, with all necessary outbuildings; 1 mile from depot; about 6 acres all seeded. A nice country home.

Several nice farms for rent.

J. A. CONNELLY & CO., 111 East Main Street.

\$4,000

WILL BUY A DESIRABLE BRICK dwelling on Clay Street, near First. A bargain.

C. L. & H. L. DENOON, 821 Main Street.

CHEAP LANDS.

FOR SALE—Several tracts of VERY CHEAP land, convenient to railroad, 12 per acre and up.

J. R. HOOKDAY, 112 East Main.

FOR SALE.

Lee District Houses, New, modern and complete; 5 to 8 rooms; \$250 to \$400 cash; balance \$25 to \$50 per month.

YOUR RENT WILL BUY.

J. THOMPSON BROWN & CO.

FOR SALE.

BRICK STORE AND DWELLING CORNER of Carter Streets. This is a good business stand.

H. SELDON TAYLOR & CO., 8 North Eleventh Street.

FOR SALE.

GOOD HOME ON WEST MARSHALL STREET, POLLARD & BAGBY, 5 and 7 North Eleventh Street.

FOR SALE.

HANDSOME STORE ON WEST BROAD STREET.

H. SELDON TAYLOR & CO., 8 North Eleventh Street.

FOR SALE.

Storehouse (corner), with dwelling, on Church Hill, \$2,000.

3 five-room dwellings, renting for \$30 per month, \$3,200.

7-room house on W. Clay St., \$2,750.

7-room brick, near Soldiers' Home, on Grove Road.

10-room house, 60-foot lot, Fairmount, \$2,100.

Several building lots for sale on West Grace and Franklin Streets.

J. A. CONNELLY & CO., 111 East Main Street.

\$3,000.00

WILL BUY A VERY DESIRABLE modern dwelling on East Marshall Street near Twenty-ninth. Rents \$300 per ann.

C. L. & H. L. DENOON, 821 Main Street.

INVESTMENTS

Paying 6 to 20 Per Cent.

WITH ACCUMULATING VALUES.

17 West 2nd brick and frame dwellings, one block, \$20,000. NETS 8 PER CENT.

STORY PROPERTY near BROAD and BROAD, \$10,000 and \$20,000. NETS 8 PER CENT.

TWO MAIN STREET DWELLINGS, \$1,750 each, NETS 7-1/2 PER CENT.

15,000 East Main Street dwellings, ready to rent at \$500, 10 per cent.

10,000 WHOLESALE WAREHOUSE, 5-year tenants. NETS 7 PER CENT.

15,000 1/2 block 3 porches, barn, stable, crib, poultry and other houses; possible, church, school and store close by, and 1-1/2 miles railroad station, 7 miles of city. Nice place and good bargain. Price \$1,750.

H. B. CHAFFIN & CO., Inc., No. 1 North Tenth Street.

FOR SALE.

SUBSTANTIAL TWO-STORY DETACHED brick dwelling, 10 West Leigh Street; 7 rooms; occupied by a good tenant. A bargain to be secured.

JOHN T. GODDIN & CO., Bank and Eleventh Streets.

FOR SALE.

VACANT LOT ON THE NORTH SIDE OF Broad Street, near West.

H. SELDON TAYLOR & CO., 8 North Eleventh Street.

FOR SALE.

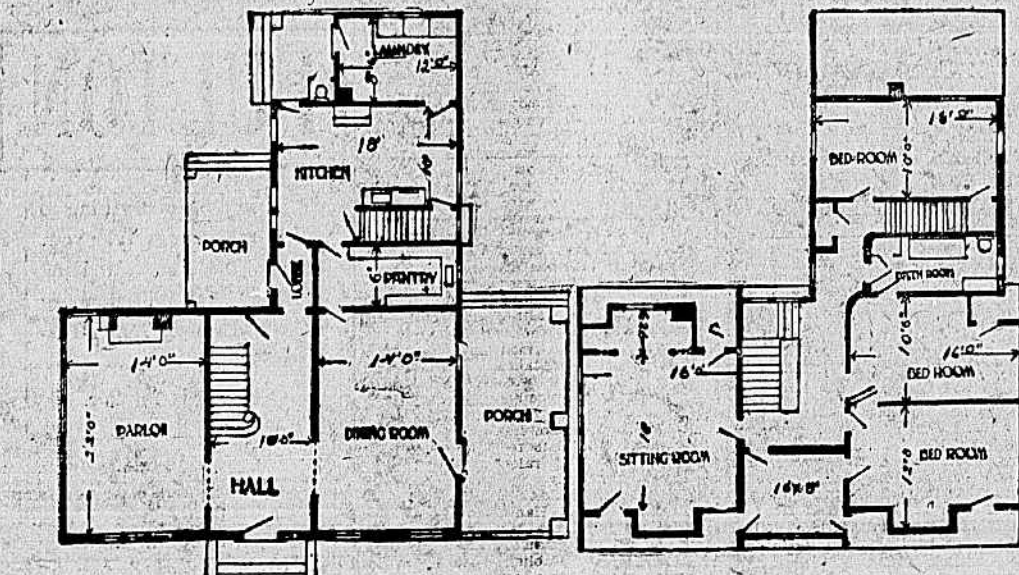
40 ACRES GENTLY ROLLING LAND; one-half cleared, balance in oak and pine; nearly all fenced; young orchard; well, spring and branch. Frame dwelling, 6 rooms, 2 1/2 bays, 3 porches, barn, stable, crib, poultry and other houses; possible, church, school and store close by, and 1-1/2 miles railroad station, 7 miles of city. Nice place and good bargain. Price \$1,750.

H. B. CHAFFIN & CO., Inc., No. 1 North Tenth Street.

ONLY \$35.00 PER FOOT.

BEAUTIFUL BUILDING LOT ON Broad Street near Twenty-eighth Street.

GREEN & REDD, 114 East Main Street.



This is a most delightful little house—not so little as it looks, really, for there is ample space for all convenience in living. It has a steep gambrel roof, the first story is clap-boarded, the gables and roof shingled. The second floor has a wide overhang and pretty dormers. The window effects are particularly good, and while there is no entrance porch, there are ample piazzas at the sides.

Through a very pretty front door, with side lights, we enter a wide hall, with a colonial style staircase, well lighted from the landing. The hall goes right through

the center of the house, and has a door to a lobby, which enters the kitchen and the side porch at the rear.

On the left of the hall is a pretty parlor, with fireplace and colonial mantel. On the right is the dining room, which opens on the roomy side piazza. The pantry is a large one, and the kitchen and bath are of good size and convenient. A closet can be planned in the kitchen or laundry by moving the door between the two rooms. If such a closet is desired, there is a hanging cupboard over the sink, etc.

On the second floor there is a pretty sitting room or library, with an alcove. There can be a fireplace. If this is desired, but it would generally add to the expense. On the right are two bed rooms, and the hall room can be a small bathroom or a dressing room. In the wing are the bathroom and a third bed room.

In the attic there are two rooms and a store room. These rooms are narrow. The ceilings are nine feet and eight feet six inches high; seven feet in attic. The front is fifty feet; the depth forty-nine feet.

REAL ESTATE—For Sale.

CHAPIN & HUME,

Real Estate—Insurance—Loans.

For Sale.

\$6,250 ONE OF THE MOST ATTRACTIVE new dwellings on Church Hill, modern and up-to-date in every respect. We will be glad to show you this property, feeling sure you will be pleased.

\$5,250 TWO VERY ATTRACTIVE new brick dwellings on Church Hill, excellent location and fine renter. This property will pay considerably over 10 per cent.

\$2,900 A SMALL BUT VERY CONVENIENT new brick dwelling of 6 rooms on Rowland Street. Can be bought on very easy terms.

\$600 A SMALL FARM OF 2 ACRES; with 14 acres cleared, balance in wood; with small frame dwelling of 4 rooms, in good order; excellent water; necessary outbuildings; 100 fruit trees; convenient to churches and public schools; about 8 miles from city and 2 miles from Seven Pines electric line. Easy terms. If desired.

A large vacant tract of land on the Henric Road and Clay Street, at a very low figure. See us at once regarding this.

ATTRACTIVE DWELLINGS.

IN ALL PARTS OF THE CITY AND SUBURBS at reasonable figures.

WE LEND FROM \$200.00 TO \$30,000.00

FOR YOU. Money to you.

IN SUMS TO SUIT. NO DELAYS. REASONABLE CHARGES. BUSINESS STRICTLY CONFIDENTIAL. COLLECTION OF RENTS A SPECIALTY. FIRE INSURANCE WRITTEN. PROMPT AND COURTEOUS ATTENTION TO EVERY INQUIRY.

No. 13 North 11th Street.

FOR SALE.

SUBSTANTIAL TWO-STORY DETACHED brick dwelling, 10 West Leigh Street; 7 rooms; occupied by a good tenant. A bargain to be secured.

JOHN T. GODDIN & CO., Bank and Eleventh Streets.

FOR SALE.

VACANT LOT ON THE NORTH SIDE OF Broad Street, near West.

H. SELDON TAYLOR & CO., 8 North Eleventh Street.

FOR SALE.

40 ACRES GENTLY ROLLING LAND; one-half cleared, balance in oak and pine; nearly all fenced; young orchard; well, spring and branch. Frame dwelling, 6 rooms, 2 1/2 bays, 3 porches, barn, stable, crib, poultry and other houses; possible, church, school and store close by, and 1-1/2 miles railroad station, 7 miles of city. Nice place and good bargain. Price \$1,750.

H. B. CHAFFIN & CO., Inc., No. 1 North Tenth Street.

ONLY \$35.00 PER FOOT.

BEAUTIFUL BUILDING LOT ON Broad Street near Twenty-eighth Street.

GREEN & REDD, 114 East Main Street.

REAL ESTATE—For Sale.

\$2,450 WILL BUY ATTRACTIVE dwelling, 7 rooms; excellent lawn and 16 acres land; within 10 yards Gwathmey's, R. F. & P. R. See us about it.

J. B. ELAM & CO., 1113 Main Street.

PRICE RENT

\$5,000.00 \$600.00

12 PER CENT.

2 STOCK-BRICK STORES ON MAIN STREET.

GREEN & REDD,

1114 East Main Street.

Some Offers Worth Investigating.

BRICK, GRACE STREET, CHURCH HILL, large lot.

\$2,100 GRACE STREET, CHURCH HILL, large lot.

\$4,000 BARTON HEIGHTS, GOOD HOUSE, with large lot.

\$2,250 FIVE ROOMS; N. TWENTY-third Street.

\$1,200 WILLIAMSBURG AVENUE, Fulton, 7 rooms.

\$1,500 11 ROOMS, NORTH FOURTH Street.

\$3,700 GRACE STREET, CHURCH HILL.

\$4,500 STORE AND DWELLING; Good stand.

\$2,100 TWENTY-SIXTH STREET; Rent, \$52.

\$2,000 TWENTY-SEVENTH ST. Rent, \$50.

\$2,750 RESERVOIR ST.; GREAT bargain.

\$1,800 MARSHALL ST., CHURCH HILL.

\$2,700 PARK AVENUE.

\$3,500 FLOYD AVENUE.

\$2,500 FLOYD AVENUE.

\$3,000 FLOYD AVENUE.

\$2,500 NORTH SIXTH STREET.

\$4,000 NORTH SIXTH STREET.

\$2,850 NORTH SECOND (C). RENT \$40.

\$5,000 CHERRY STREET; FINE value; owner leaving city.

\$1,450 TO 1500 ON LAUREL ST. (3); worth looking at.

JEFFERSON PARK—ONLY ONE nice lot left now. Have a beauty near Cambridge, which can be had for much less than neighboring property.

GREEN & REDD, 114 East Main Street.

REAL ESTATE—For Sale.

\$17,000 WILL BUY AN EXCELLENT lot on Broad, near Seventh. Can be made a 5 per cent investment. See us about it.

J. B. ELAM & CO., 1113 Main Street.

FOR SALE.

GRACE STREET DWELLING, WEST central location. Must be sold. See N. W. BOWE & SON.

\$4,000 WILL TO MAKE A QUICK sale, buy a detached 9-room brick dwelling on Clay Street near Second Street, renting to excellent tenant at \$400 annum.

J. B. ELAM & CO., 1113 Main Street.

REAL ESTATE—For Rent.

FOR RENT. LOW.

CORNER STORE AND DWELLING, Seventeenth and Grace Streets. Suitable for any business.

LARGE LOFT, 2 floors near Seventh and Broad.

J. THOMPSON BROWN & CO.

FOR RENT.

NO. 600 NORTH EIGHTH STREET, containing eight rooms, with all modern conveniences. Possession at once.

H. SELDON TAYLOR & CO., 8 North Eleventh Street.

FOR RENT.

CORNER BRICK STORE, No. 730 West Marshall Street; very desirable for a retail business. Rent reasonable.

C. L. & H. L. DENOON, 821 Main Street.

FOR RENT.

DWELLINGS. 608 W. Grace, 12 rooms, 10 and 12 ft. ceilings; fine office, 2000 Hangar, an 8-room gem.

400 W. Cary, 5 rooms.

214 W. Canal, 7 rooms.

237 Church,